



Small Business Lending Fact Sheet

Colorado Facts

- 21% of all bank loans in Colorado are to small businesses, according to the Colorado Bankers Association.
- The banking industry is the largest supplier of credit to farmers and ranchers – at \$2.3 billion in Colorado, according to the CBA.
- Colorado is among the top five states with the highest entrepreneurial activity, with 450 per 100,000 persons started businesses each month, according to the Kauffman Foundation, ranking behind Nevada and Georgia (510), California (470) and Louisiana (460).
- The Colorado Blueprint and Denver's JumpStart 2012 align with banking's emphasis on small business lending.

National Facts

- “Business lending was particularly strong in Q4 2011, rising 13.6 percent compared to the same period a year ago. Commercial and industrial loans have now increased for six consecutive quarters, a milestone that reflects businesses’ growing optimism,” according to the American Bankers Association (ABA).
- “Commercial and industrial lending at banks in the U.S. grew 4.9% in the 4th quarter of 2011, which is the most in 4 years. This equates to almost 20% growth annually,” according to an FDIC announcement on 2/28/12.
- “Loans from banks help small businesses get established, stay in business or expand, and helped to create 65 percent of new jobs (9.8 million) between 1993 and 2009,” according to the ABA, relying on Small Business Administration (SBA) data.
- “Small businesses [those with fewer than 500 employees] represent 99.9 percent of the nation’s 27.5 million businesses” and “employ half of all private sector employees (59.9 million people) and pay 44 percent of the total U.S. private payroll,” reports the ABA, relying on SBA data.
- “About 15 percent of domestic banks, on net, reported increased demand for C&I [Commercial and Industrial] loans from small firms, the largest net percentage that has been reported since 2005,” according to a recent Federal Reserve survey.
- The Fed survey also states that the number of inquiries on new – or increased – credit lines from potential business borrowers also rose in the fourth quarter of 2011.